

IIAC Features

Investing Today

IIAC invites you to read **Investing Today**, an 8 page section running in the National Post, on the first Monday of each month.

Investing Today was developed by IIAC in January 2011 to demonstrate the industry's commitment to serving the needs of the investing public by bringing timely insights into topics which help foster a greater understanding of the industry, the markets and its participants.

Each issue explores one theme as it relates to three different kinds of investors: novice, intermediate and advanced. Each issue also features an **Advisor/Client** profile highlighting the relationship between investors and their advisors.

For archives of **Investing Today** and **Advisor/Client** profiles, or to learn how you can get involved, go to www.iiac.ca.

IIAC Future Leader Scholarship Award

In 2009 IIAC launched the IIAC Future Leader Scholarship Award, which recognizes an employee of one of IIAC's member firms who best demonstrates community involvement, leadership, industry achievement and commitment to the Canadian investment industry.

Award applications are reviewed by a panel of judges consisting of prominent members of the investment industry. In 2011 those judges included: James Baillie, Counsel, Torys LLP; Marshall Beyer, Senior Director of Academic Standards, CSI Global Education Inc.; Douglas Hall, Corporate Director and Past Chair, Nova Scotia Business Inc.; Harold MacKay, Counsel and former Managing Partner and Chairman, MacPherson Leslie & Tyerman LLP; and Jean Martel, Partner, Lavery LLP.

The 2012 competition runs from September 20th to December 20th. The Award recipient receives funding to attend one session of SIFMA's prestigious Securities Industry Institute (SII) education program at the Wharton School of Business in Philadelphia. The Award includes cost of tuition, transportation to and from Philadelphia, accommodation during the trip and \$1,000 cash for use while in Philadelphia – a total Award value of approximately \$10,000.

Past recipients of the IIAC Future Leader Scholarship Award:

2009: Steven Brophy, VP Managing Director and Branch Manager, BMO Nesbitt Burns.

2010: Quentin Broad, Managing Director, Head of Equity Research, CIBC World Markets Inc.

2011: To be announced in Spring 2012.

Complete details on eligibility and the application process can be found at www.iiac.ca.



IIAC and Industry Events

IIAC hosts timely and relevant events to educate and engage members. The following is a list of confirmed events for 2012. Please visit www.iiac.ca for information regarding new events as they are updated throughout the year.

Please note: we will be hosting Industry AM breakfast seminars throughout the year. Topics and dates TBD.

January 2012

- Investment Industry Outlook Luncheon Series:
 - > Toronto – Thursday, January 5, 2012
 - > Halifax – Friday, January 6, 2012
 - > Vancouver – Monday, January 9, 2012
 - > Calgary – Tuesday, January 10, 2012
 - > Saskatoon – Wednesday, January 11, 2012
 - > Winnipeg – Thursday, January 12, 2012
 - > Ottawa – Friday, January 13, 2012
 - > Montreal – Monday, January 16, 2012
- Member Update Presentations on IIAC Priorities for 2012:
 - > Halifax – Thursday, January 5, 2012
 - > Winnipeg – Tuesday, January 10, 2012
 - > Calgary – Wednesday, January 11, 2012
 - > Vancouver – Thursday, January 12, 2012
 - > Montreal – Tuesday, January 17, 2012
 - > Toronto – Wednesday, January 18, 2012
- Industry Trade Mission to Hong Kong – week of January 15, 2012

March 2011

- IIAC Spring Symposium – Date and location TBD

June 2012

- IIAC Annual General Meeting (Toronto) – Wednesday, June 6, 2012
- Small Dealers Symposium – Date and location TBD

August 2012

- Compliance golf tournament (Caledon) – Tuesday, August 7, 2012

September 2012

- IIAC Annual Conference (Toronto) – Thursday, September 20, 2012
- 2012 IIAC Future Leader Scholarship Award Competition (National) – Launches Thursday, September 20th and runs until Thursday, December 20th

October 2012

- IIAC/SIFMA Securities Market Summit (New York) – Date TBD

January 2013

- 2013 Investment Industry Outlook Luncheon Series – Dates and locations TBD

